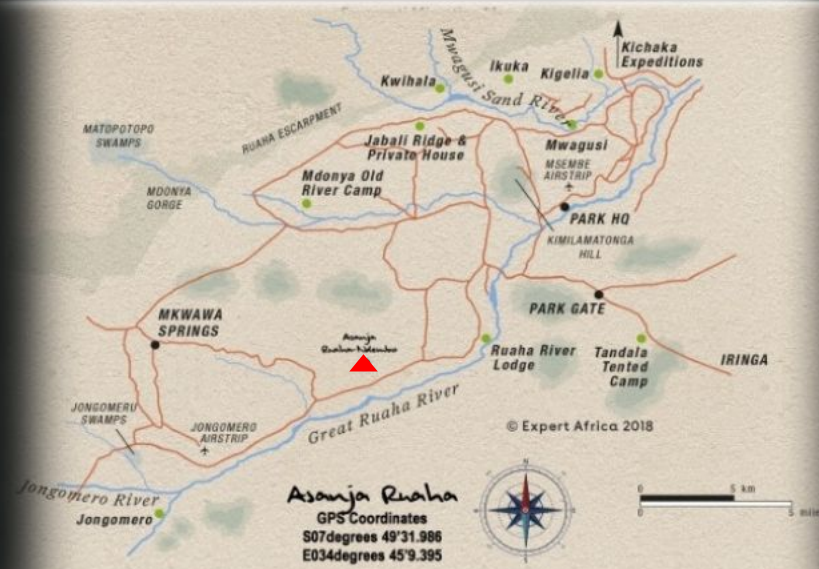
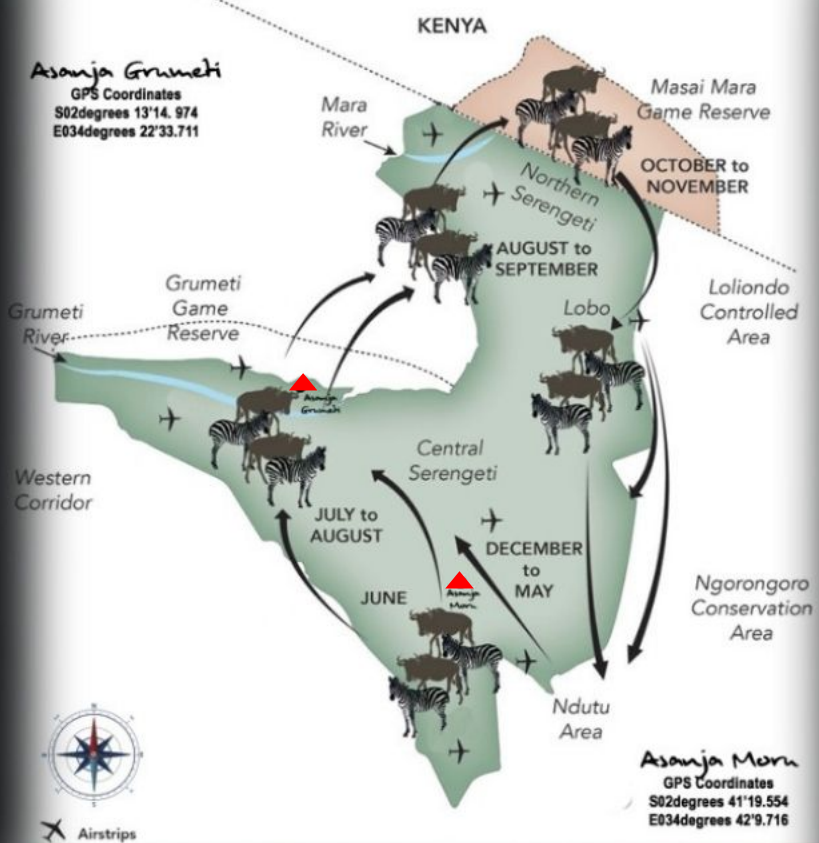


# Asanja Africa

Luxury Safari Camps & Lodges  
TANZANIA

Rate Sheet

2024



Thank You for choosing  
**Asanja Africa** a true wilderness experience...

"Asanja" is derived from the Maasai word for "LOVER"  
 In our community, when Maasai boys reach adolescence, they embark on a journey to become warriors. They are put in charge of the security of the community. These warriors are not permitted to fall in love during their training. The warriors who rebel & fall in love are called Asanja. We named our camps after these warriors to honor their romantic sagas.

Asanja Africa offers a unique selection of safari camps and lodges in one of Tanzania's most famous wildlife areas.

We have a total of Three Luxury Camps:

- Asanja Moru, Serengeti • Asanja Grumeti • Asanja Ndembo, Ruaha.
- Asanja Nyasarori - COMING SOON!!

**CONTACT US**  
 WEBSITE: [WWW.ASANJAAFERICA.COM](http://WWW.ASANJAAFERICA.COM)  
 RESERVATIONS: [RESERVATIONS@ASANJAAFERICA.COM](mailto:RESERVATIONS@ASANJAAFERICA.COM)  
 SALES & MARKETING: [MARKETING@ASANJAAFERICA.COM](mailto:MARKETING@ASANJAAFERICA.COM) | [SALES@ASANJAAFERICA.COM](mailto:SALES@ASANJAAFERICA.COM)  
 SALES & MARKETING PHONE NO: (+255) 788 221 440  
 WHATSAPP BUSINESS - RESERVATIONS: (+255) 788 221 440





**Asanja Meru-Meru Kopjes**  
 Luxury Bush Camp,  
 Asanja Southern Central- Serengeti National Park



FULL BOARD RATES per person, per night, sharing			GAME PACKAGE RATES per person, per night, sharing	
SEASONS	RACK RATE (\$)	SINGLE ROOM SUPPL. (\$)	RACK RATE (\$)	SINGLE ROOM SUPPL. (\$)
HIGH	\$ 890	50%	\$ 1,045	50%
LOW	\$ 785	N/A	\$ 935	50%

FULL BOARD RATES Inclusion & Exclusions		GAME PACKAGE RATES Inclusion & Exclusions	
<b>INCLUDES</b>	Full board accommodation, nature walk, sundowner (within camp area & weather permitting) & Laundry service.	<b>INCLUDES</b>	Full board accommodation, soft drinks, selected house drinks (except champagne, cellar wines, premium brand spirits), nature walk, sundowner (within camp area & weather permitting) & Laundry service, shared game drives, transfer to / from airstrip.
<b>EXCLUDES</b>	Camping Fees, Park Entry Fees, Game drives, Drinks, all transfer, flying doctors / medical evacuation insurance, TDL (Tourism Development Levy \$1.50 per person, per night), flights & airport taxes, gratuities & items of personal nature.	<b>EXCLUDES</b>	Camping Fees, Park Entry Fees, flying doctors / medical evacuation cover, TDL (Tourism Development Levy \$1.50 per person, per night), flights & airport taxes, gratuities, items of personal nature.

SEASONS	CHILD POLICY		SINGLE ROOM POLICY
HIGH: January, February, June - October & December 20 - 31	Child under 5 years	FOC	Single room rate will apply to the first 2 rooms per booking. 3 or more the double room rate will be applied
LOW: March - May, November & December 01 – 19	Children sharing with 2 adults between 5 - 15 years	50%	




# Asanja Siri Bustani- Grumeti

Luxury Camp,  
Western Corridor - Serengeti National Park

FULL BOARD RATES per person, per night, sharing			GAME PACKAGE RATES per person, per night, sharing	
SEASONS	RACK RATE (\$)	SINGLE ROOM SUPPL. (\$)	RACK RATE (\$)	SINGLE ROOM SUPPL. (\$)
HIGH	\$ 1,100	50%	\$ 1,265	50%
LOW	\$ 995	N/A	\$ 1,155	50%

FULL BOARD RATES Inclusion & Exclusions		GAME PACKAGE RATES Inclusion & Exclusions	
<b>INCLUDES</b>	Full board accommodation, nature walk, sundowner (within camp area & weather permitting) & Laundry service.	<b>INCLUDES</b>	Full board accommodation, soft drinks, selected house drinks (except champagne, cellar wines, premium brand spirits), nature walk, sundowner (within camp area & weather permitting) & Laundry service, shared game drives, transfer to / from airstrip.
<b>EXCLUDES</b>	Camping Fees, Park Entry Fees, Game drives, Drinks, all transfer, flying doctors / medical evacuation insurance, TDL (Tourism Development Levy \$1.50 per person, per night), flights & airport taxes, gratuities & items of personal nature.	<b>EXCLUDES</b>	Camping Fees, Park Entry Fees, flying doctors / medical evacuation cover, TDL (Tourism Development Levy \$1.50 per person, per night), flights & airport taxes, gratuities, items of personal nature.

SEASONS	CHILD POLICY		SINGLE ROOM POLICY
HIGH: January, June - October & December	Child under 5 years	FOC	Single room rate will apply to the first 2 rooms per booking. 3 or more the double room rate will be applied
LOW: February – May & November	Children sharing with 2 adults between 5 - 15 years	50%	



**Asanja Nyasirori**  
 Luxury Camp,  
 Nyasirori - Serengeti National Park



FULL BOARD RATES per person, per night, sharing			GAME PACKAGE RATES per person, per night, sharing	
SEASONS	RACK RATE (\$)	SINGLE ROOM SUPPL. (\$)	RACK RATE (\$)	SINGLE ROOM SUPPL. (\$)
HIGH	\$ 1,730	50%	\$ 1,925	50%
LOW	\$ 1,625	N/A	\$ 1,815	50%

FULL BOARD RATES Inclusion & Exclusions		GAME PACKAGE RATES Inclusion & Exclusions	
<b>INCLUDES</b>	Full board accommodation, nature walk, sundowner (within camp area & weather permitting) & Laundry service.	Full board accommodation, soft drinks, selected house drinks (except champagne, cellar wines, premium brand spirits), nature walk, sundowner (within camp area & weather permitting) & Laundry service, shared game drives, transfer to / from airstrip.	
<b>EXCLUDES</b>	Camping Fees, Park Entry Fees, Game drives, Drinks, all transfer, flying doctors / medical evacuation insurance, TDL (Tourism Development Levy \$1.50 per person, per night), flights & airport taxes, gratuities & items of personal nature.	Camping Fees, Park Entry Fees, flying doctors / medical evacuation cover, TDL (Tourism Development Levy \$1.50 per person, per night), flights & airport taxes, gratuities, items of personal nature.	

SEASONS	CHILD POLICY		SINGLE ROOM POLICY
HIGH: January, June - October & December	Child under 5 years	FOC	Single room rate will apply to the first 2 rooms per booking. 3 or more the double room rate will be applied
LOW: February - May & November	Children sharing with 2 adults between 5 - 15 years	50%	



Asanja

ASANJA MORU

# Special Offer & Additional Information

ASANJA GRUMETI

ASANJA NYASIRORI  
COMING SOON!!

## LUXURY BUSH CAMP, SERENGETI NATIONAL PARK

- There are Seven ensuite individual luxury bush tents - Double, Twin, Triple (Baby Cot can be arranged)
- One family tent - Two bedrooms ensuite, both rooms are interconnected with a sitting area in the middle - Double & 1 Double/Twin.
- Nearest Airstrip : Seronera Airstrip - Approx 45mins drive.

## LUXURY TENTED CAMP, SERENGETI NATIONAL PARK

- There are Three ensuite individual luxury tents - Double, Twin, Triple (Baby Cot can be arranged)
- Nearest Airstrip : Grumeti Airstrip - Approx 45 mins drive.
- Seronera Airstrip - Approx 2hours drive.

## LUXURY CAMP, SERENGETI NATIONAL PARK

- There are Seven set of individual luxury rooms each with its own private plunge pool - Double, Twin, Triple (Baby Cot can be arranged).
- One Family room - Two Interconnecting rooms with its own private plunge pool - Double & 1 Double/Twin.
- Nearest Airstrip : Grumeti Airstrip - Approx 45 mins drive.
- Seronera Airstrip - Approx 2hours drive

## SERENGETI PARK FEES

SERENGETI PARK FEES	Per Adult (16yrs and above)	Per Child between the age of 5 and 15yrs
16-MAY to 14- MARCH   15-MARCH to 15 MAY	<b>\$ 83   71</b>	<b>\$24.00</b>
SERENGETI CAMPING FEES	Per Adult (16yrs and above)	Per Child between the age of 5 and 15yrs
JULY to SEPTEMBER   OCTOBER to JUNE	<b>\$ 71   59</b>	<b>\$12.00</b>

Child below the age of 5 – Free

Tourism Development Fee (TDL) as per government terms | Park, Camping and Govt. fees are current and subject to change.

## SPECIAL OFFERS

LONGER STAY	CIRCUIT	HONEYMOON SPECIAL
"Stay 4 Pay 3" / "Stay 8 Pay 6"	10% discount	10% discount
	Asanja Moru - Asanja Grumeti - Asanja Nyasirori Combination of 4 nights min.	It is our wedding gift to you on your total booking

Terms and Conditions for Special Offers: Free nights exclude park fees and camping fees | The Honeymoon special requires a copy of the wedding certificate | Honeymoon is valid for 9 months after the date of marriage | Specials cannot be combined.



**Asanja Ndembu - Ruaha**  
 Luxury Camp  
 Ruaha National Park

FULL BOARD RATES per person, per night, sharing			GAME PACKAGE RATES per person, per night, sharing	
SEASONS	RACK RATE (\$)	SINGLE ROOM SUPPL. (\$)	RACK RATE (\$)	SINGLE ROOM SUPPL. (\$)
HIGH	\$ 1,315	50%	\$ 1,485	50%
LOW	\$ 1,205	N/A	\$ 1,375	50%

FULL BOARD RATES Inclusion & Exclusions		GAME PACKAGE RATES Inclusion & Exclusions	
<b>INCLUDES</b>	Full board accommodation, nature walk, sundowner (within camp area & weather permitting) & Laundry service.	<b>INCLUDES</b>	Full board accommodation, soft drinks, selected house drinks (except champagne, cellar wines, premium brand spirits), nature walk, sundowner (within camp area & weather permitting) & Laundry service, shared game drives, transfer to / from airstrip.
<b>EXCLUDES</b>	Camping Fees, Park Entry Fees, Drinks, game drives, all transfer, flying doctors / medical evacuation insurance, TDL (Tourism Development Levy \$1.50 per person, per night), flights & airport taxes, gratuities & items of personal nature.	<b>EXCLUDES</b>	Camping Fees, Park Entry Fees, flying doctors / medical evacuation cover, TDL (Tourism Development Levy \$1.50 per person, per night), flights & airport taxes, gratuities, items of personal nature.

SEASONS	CHILD POLICY		SINGLE ROOM POLICY
HIGH: June - October, December	Child under 5 years	FOC	Single room rate will apply to the first 2 rooms per booking. 3 or more the double room rate will be applied
LOW: January - May & November	Children sharing with 2 adults between 5 - 15 years	50%	



# Special Offer & Additional Information

2024

## ASANJA NDEMBO

### LUXURY CAMP, RUAHA NATIONAL PARK

- There are eight luxury guest suites. Each suite has a private plunge pool, an en suite bathtub, and an outside shower overlooking the Ruaha River - Double, Twin, Triple (Baby Cot can be arranged)
- Ruaha Airstrip : Msembe Airstrip - Approx 45 mins drive.
- Jongomero Airstrip - Approx 20mins drive.
- 2 hours Drive from Iringa Town

## RUAHA PARK FEES

RUAHA PARK FEES	Per Adult (16yrs and above)	Per Child between the age of 5 and 15yrs
	<b>\$ 35.40</b>	<b>\$24.00</b>
RUAHA CAMPING FEES	Per Adult (16yrs and above)	Per Child between the age of 5 and 15yrs
	<b>\$ 35.40</b>	<b>\$12.00</b>

Child below the age of 5 – Free | **Medical Evacuation Cover (mandatory):** \$15 per person per stay. Guests must have a personal insurance.

Tourism Development Fee (TDL) as per government terms | Park, Camping and Govt. fees are current and subject to change.

## SPECIAL OFFERS

LONGER STAY	CIRCUIT	HONEYMOON SPECIAL
"Stay 4 Pay 3" / "Stay 8 Pay 6"	10% discount	10% discount
	Asanja Moru - Asanja Grumeti – Asanja Nyasirori - Asanja Ndembo Combination of 4 nights min.	It is our wedding gift to you on your total booking

Terms and Conditions for Special Offers: Free nights exclude park fees and camping fees | The Honeymoon special requires a copy of the wedding certificate | Honeymoon is valid for 9 months after the date of marriage | Specials cannot be combined.





# Asanja Experiences

<b>ASANJA ADD ONS</b>			
<b>Asanja Supplement &amp; Experiences</b>		<b>Per person</b>	
Bush Breakfast (min 2)		\$60	
Bush Lunch (min 2)		\$60	
House drinks supplement		\$50	
Honeymoon/VIP package/Anniversary		Complimentary	
Picnic Hamper		\$45	
Picnic Lunch		\$30	
Sundowner		\$60	
Personal Photographer		\$300 Per Day	
<b>ASANJA MORU / ASANJA GRUMETI / ASANJA NYASIRORI</b>		<b>ASANJA NDEMBO - RUAHA NATIONAL PARK</b>	
Maasai Village Visit	\$80	Maasai Village Visit	\$135
Exclusive Game Drive Vehicle (per day)	\$ 350 per vehicle per day	Exclusive Game Drive Vehicle hire	\$ 350 per vehicle per day
Transfer from any Asanja camps to Airstrip	\$ 250 per vehicle per day	Transfer from any Asanja camps to Airstrip	\$ 250 per vehicle per day
Rhino Sighting	\$ 130 per person per day	Fishing Catch & Release	\$120 per person
Lake Victoria Trip (min 2 pax /max 6 pax)	\$ 180 Per Person	Night Game Drive (min 2)	\$100
Asanja Under the Stars (min 2) - 1 night	\$ 275 Per Person	Walking Safari (min 2) - 2 hrs	\$120
Walking Safari (min 2) - 2 hrs	\$75		
Balloon Safari	\$599		



Terms & Conditions:	Provisional Bookings
<ul style="list-style-type: none"> <li>▪All rates are confidential.</li> <li>▪All bookings, alterations and cancellation must be made in writing.</li> </ul>	<ul style="list-style-type: none"> <li>▪Provisional bookings made via email will be released automatically within 14 days with no notification or follow up from ourselves unless a deposit has been received.</li> </ul>
Payment Terms	Block Bookings
<ul style="list-style-type: none"> <li>▪A 20% DEPOSIT is required to confirm a booking or the booking may be released at the sole discretion of Asanja Africa.</li> <li>▪The balance of the payment is due 30 days before the date of arrival.</li> <li>▪For bookings within 30 days prior to arrival, 100% payment should be made within 5 days or the booking will be cancelled.</li> </ul>	<ul style="list-style-type: none"> <li>▪Release period of block bookings in low season is 60 days and in high season is 120 days. Management reserves the right to cancel the block booking at any time due to non-payment at release dates, poor sales, misuse or false information.</li> </ul>
Liability	Cancellation Charges:
<ul style="list-style-type: none"> <li>▪The company is obliged to inform its travel partners and guest that they are required to take out comprehensive travel insurance covering them for the loss of personal effects, personal injury, medical emergencies as well as any expenses relating to emergency travel arrangements, cancellations or curtailment of travel plans. Such insurance must cover all force majeure events and other events beyond Asanja's control that may result in cancellation of travel.</li> <li>▪Asanja Africa reserves the right to refuse bookings at its discretion.</li> <li>▪In the event of any increase in VAT or any other govt. fees and taxes we reserve the right to amend these rates and charge the additional amount to the clients, even if the booking has been confirmed and prepaid.</li> </ul>	<ul style="list-style-type: none"> <li>•Between 90 days' and 61 days' prior to arrival date – 20 % of the total cost.</li> <li>•Between 60 days' and 31 days' prior to arrival date – 50 % of the total cost.</li> <li>•Less than 30 days' prior to arrival date – 100 % of the total cost.</li> </ul>
Bank Details:	
<p>Account Name: ASANJA AFRICA LTD.  Bank Details: DIAMOND TRUST BANK TANZANIA LTD.  Account No: 0251366002 (USD)  MOROCCO BRANCH, DAR ES SALAAM, TANZANIA (East Africa)  SWIFT Code: DTKETZTZXXX</p>	

# AGREEMENT

This agreement becomes valid only when a completed and signed copy of this page is received by Asanja Africa via email to [reservations@asanjafrica.com](mailto:reservations@asanjafrica.com).

NAME OF THE COMPANY & STAMP:

SIGNATURE:

ADDRESS:

DATE:

Asanja Africa Ltd.

Signature:  
Name: Kuljinder Mann



